

# The Top 5 Benefits of Our Monitored Supplies Program

# 1

## Keep your money where it belongs

Use our money, not yours! This advanced automated solution prevents you from having the need to keep your money on the stockroom shelf. We'll manage your entire fleet of devices and you can get out of the toner storage business. You only pay for the pages that you make, as you make them.

# 2

## Extend the life of your fleet – proactive fleet monitoring

It's not hard to understand if you take excellent care of anything it will last a very long time and serve your organization well. Refreshing and updating technology (like your printers) is usually a good thing as long as there are reasons to do so. You don't want to spend money replacing devices that still have value to your organization. As a partner, just know that our US based "authorized technicians" will be monitoring all aspects of your printer fleet so your devices get exactly what they need "proactively" before they need it!

# 3

## Improve office work flow – single invoice per month

Have you ever taken a look into the accounts payable department? It's unbelievable how many invoices they receive. Companies today are spending enormous amounts of time and money stream-lining whatever processes they can to increase productivity and push their competitive edge. Our Monitored Supplies Program reduces all inbound supply invoices to a SINGLE MONTHLY INVOICE. That's a significant productivity gain and aligns with most corporate stream-lining initiatives!

# 4

## Eliminate unnecessary expense

Employees today are busy! As companies continue to lean out their workforce, each employee has just enough time to handle their personal responsibilities and less time to track how many extra toner cartridges are in the stock room. Then companies spend way more money than necessary on emergency purchases at the office supply store when the needed supplies aren't on the shelf. Sadly they end up paying full retail price and usually buy more than one so they don't run out again! Our monitored supplies program completely eliminates this dilemma. In simple terms, we let your printers talk to our shipping department and the supplies are on their way. The Monitored Supplies Program delivers your toner successfully 99.7% of the time, and always before it's needed.

# 5

## Refocus IT resources

Whether your company outsources IT, or operates an internal group, those resources are just too valuable to have them focusing on lower level printer problems. Some industry experts estimate that IT spends 27% of their time on printer related issues. In either case, the Monitored Supplies Program eliminates the need for IT to engage on lower level issues.